

Career Profile

Angus has always had a passion for Information Technology (IT) most specifically, internet based website development. This began in school when Angus served as an intern, in his school holidays, with Zivo Internet's E-Commerce team. This is where Angus was first able to explore the commercial viability of his skill set, working to tailor software applications such as ASP & SQL Server to meet specific business requirements.

Angus attended the Anglican Church Grammar School, completing Year 12 in 2000. While at high school he achieved several awards including Full School Colours & Special Recommendations, Arthur Young Memorial Prize and the JR Hoskins Memorial Prize for service to the school community. With the completion of his studies Angus decided that there were greater career opportunities in the United Kingdom and relocated to explore these opportunities, foregoing 'Schoolies Week'. Unfortunately this was during the ".com" crash, and Angus, after considering his options chose to return to Australia to a more secure working environment. Angus continued to work in the IT industry accepting positions in leading e-business companies such as [dgc] (now Avanade Australia). It was at [dgc] that Angus started to take on more responsibility and develop his specialised skills as a back end developer.

After working for a year at [dgc], Angus accepted a position at My Travel Network (MTN), a online travel portal that brought all areas of the travel industry in one centralised web site, where he was appointed as Lead Web Developer. This role allowed Angus to further develop his leadership competencies, as part of his position was to manage a small team of Web Developers. While employed with MNT, Angus gained invaluable experience in web development and he discovered his passion for the field. He decided to seek a new employer who was a market leader and specialist in this field. This enabled Angus to work on more specialised and challenging projects, developing his skills to the leading edge. After leaving MTN, Angus accepted a position with F5, a Brisbane based Web Development Company. F5 was acquired Data#3 Limited, a national IT solutions company, in 2004.

At Data#3, where Angus is currently employed, he was once again appointed to the position of Lead Software Developer, in their Microsoft Applications Solutions team (MAS). This role includes every aspect of the software design process. He is responsible for initial client contact, solution architecture, software development and ongoing client relationship management for projects in excess of \$600,000.

Angus major strength comes from his specialisations in Microsoft® Technologies and his commitment to his professional development. Listed below is a selection of Angus' current Microsoft qualifications. These skills allow Angus to be at the forefront of his chosen field.

Description	Date Completed
Developing XML Web Services and Server Components with Microsoft® Visual Basic® .NET and the Microsoft® .NET Framework	Jul 01, 2004
Developing and Implementing Windows®-based Applications with Microsoft® Visual Basic® .NET and Microsoft® Visual Studio® .NET	May 14, 2004
Developing and Implementing Web Applications with Microsoft® Visual Basic® .NET and Microsoft® Visual Studio® .NET	Dec 22, 2003

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Designing and Implementing Desktop Applications with Microsoft® Visual Basic 6.0	Dec 20, 2001
Designing and Implementing Databases with Microsoft® SQL Server 7.0	Nov 28, 2001
Designing and Implementing Distributed Applications with Microsoft® Visual Basic 6.0	Nov 05, 2001
Installing, Configuring, and Administering Microsoft® Windows® 2000 Server	Sep 24, 2001
Administering Microsoft® SQL Server 7.0	Aug 31, 2001

Angus is a champion of Microsoft Technologies such as Content Management Server, SharePoint Portal Server and Microsoft CRM & SQL Server development.

Career Development Plan

In planning his professional development Angus chose to study and acquire Vendor certifications. This allowed Angus to study and work at them same time allowing him to have immediate 'hands on' experience. This allowed Angus to enter his chosen field at a very early age which now places Angus at the forefront of his industry at 21years of age. This type of training enables Angus to keep up with rapidly advancing technology.

Looking to the future, Angus wishes to further explore the opportunities that the IT sector can provide. Angus aspires to become one of Australia's leading Microsoft internet web developers, managing a team of cutting edge professionals, working on multimillion dollar projects. Angus realises that he will also need to broaden his skill set to successfully fill a senior position and is strongly committed to development of business and leadership skills alongside his technical skill development. With this in mind, Angus has discussed with his managers and Human Resources staff at Data#3, a plan to complete any available management training programs that are offered through his employment with the company.

Business Skills and Achievement

As an IT professional Angus understands the importance of the development of strong communication skills. Successful IT professionals must understand business, be able to ask the 'right' questions, be able to communicate the correct information and to be able to meet business needs through IT solutions. Angus prides himself with this ability and sees that this is how he will become a market leader in his field. Angus is able to effectively communicate with internal/external staff, management and customers. This paired with Angus outstanding technical skill set has enabled him to develop his career to such a high level at this young age.

One of the methods that Angus employs to aid his communication through industry circles is his Weblog (Blog). A Blog is an informal web based communication device that allows communication between Angus and people that subscribe to his Blog. These subscribers include colleagues, clients, and interested professionals from around the world, and even friends who take an active interest in Angus' career. The Blog is similar a journal of Angus' knowledge. It contains tips, hints, new technology updates and provides an open forum where like minded people can share information and exchange ideas.

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To compliment his Blog Angus has also been invited to co-author a book surrounding his expertise. For this project Angus will partner with some of the leading authorities on these technologies. He also presents to other Microsoft professionals at industry forums and hopes to present at TechEd – Australia's largest Microsoft conference.

These attributes have been recognised by Microsoft®, with Angus' inclusion in their MVP program and being awarded a Microsoft Content Management Server MVP.

"The Microsoft Most Valuable Professional (MVP) Program recognizes and thanks outstanding members of technical communities for their community participation and willingness to help others. The program celebrates the most active community members from around the world who provide invaluable online and offline expertise that enriches the community experience and makes a difference in technical communities featuring Microsoft products.

"MVPs are credible, technology experts from around the world who inspire others to learn and grow through active technical community participation. While MVPs come from many backgrounds and a wide range of technical communities, they share a passion for technology and a demonstrated willingness to help others. MVPs do this through the books and articles they author; the Web sites they manage; the blogs they maintain; the user groups they participate in; the chats they host or contribute to; the events and training sessions where they present, as well as through the questions they answer in technical newsgroups or message boards. Microsoft MVPs are simply an amazing group of individuals. We are excited to recognize and award MVPs as our way of saying "thank you" for their demonstrated commitment to helping others in technical communities around the globe."

This is an outstanding achievement and honour, as there are only four other Microsoft recognised MVPs in Angus' specialisation in the world.

Industry Awareness and Reputation

Angus is seen as a leader in the Data#3 MAS team and is considered a mentor to many of the other Developers in his team. At such a young age this is an accomplishment in itself. To achieve the respect of his peers is a great testament to both his work ethic and ability.

The Data#3 MAS team is a market leader, having been awarded Microsoft CRM Solution Partner of the Year – 2004, for Customer Relationship Management - The methodologies, software, and Internet capabilities that help a company manage customer relationships in an efficient and organized manner. Angus' manager in the business is a member of the Microsoft CRM Global Advisory Council which is a World Wide Product Advisory Council, who advises on the direction that the software should move towards. Due to the high standard of work that is produced by the Data#3 MAS team, the demand for their expertise has grown in the marketplace. Angus has been highly involved in the recruitment of several new team members. His knowledge of industry intelligence and its' personnel has proven to be invaluable. His assessment of skills and judgement of character has allowed these new members to add value to the business and to be successful in 'cultural fit'.

Creativity, Innovation

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Angus is definitely seen as a true innovator in his chosen field. To date Angus has worked on many different projects spanning across the commercial sector, various industries and government departments.

He has received special thanks from many of his customers including a certificate that was presented to him and his team from the then A/Commissioner for Children and Young People and Child Guardian, Mr Barry Salmon, for outstanding contribution to the development of the Community Visitor Information System.

One of the more recent initiatives that Angus has undertaken to promote himself and his skill set is his entry into the world of 'podcasting' (informal internet radio show). By engaging with clients through a different and interesting medium Angus hopes to generate and sustain business activity.

Through being proactive rather than reactive, Angus is an evangelist in the IT industry.

Personal Development

While working at Data#3 Angus has taken an active interest in the company's many fundraising activities. Angus was a key contributor to the success of the 2004 Leukaemia Shave for a Cure event, organised by Data#3 at a local hotel, raising over \$20,000 for the foundation.

As an example of Angus' entrepreneurial skills, he purchased his first residential property at the age of 17 and has now amassed a property portfolio in excess of \$1 million. He is also a committee member of two Body Corporate Committees. Angus' sister has a band, Gazoonga Attack and he assists in the business management of the band, and organisation of gigs and tours.

Company Background

Angus is a key figure in the MAS team within Data#3 Limited. Data#3 is a public company and since listing in 1997, Data#3 has evolved from a Queensland oriented IT Solutions Company to one of national significance. In its first year of listing, Data#3 revenues were \$69 million and staff numbered 250. During the 2003/4 financial year revenues were \$176 million and over 400 staff served customers from offices in Brisbane, Canberra, Gladstone, Melbourne, Rockhampton and Sydney.

As an IT Solutions Company, Data#3 seeks to deliver value to our customers from their IT investment by providing expertise in:

- business solutions delivered through application software
- the design, implementation and management of reliable technology infrastructure
- cost effective procurement of IT
- hardware and software
- sourcing the right IT people.

Applying this expertise in its broadest sense provides a total solution to our customers' business and technology needs.

Our customers cover a wide range of industries including banking and finance, mining, tourism and leisure, legal, healthcare, manufacturing, distribution, government and utilities and are located throughout Australia, the South Pacific and into Asia.

Our vision is to be recognised as "Australia's leading IT Solutions Company - the one that everyone wants to work for, buy from, or own shares in."